

December 21, 2018

Rokko & Associates, Inc.  
Masahiro Matsuzaki  
Chief Financial Officer

## Financial Summary for the Fiscal Year Ended September 30, 2018

### ■Revenues

**¥41,450 million**

Revenues amounted to ¥41,450 million (-1.8% YoY). This was attributable mainly to the impact from the completion progress rate of work on hand. Within revenues, ¥14,746 million (-24.6%) was booked based on the percentage of completion method. Work carried forward to the next fiscal year amounted to ¥55,424 million (+6.7%).

### ■Operating Income

**¥3,155 million**

### ■Ordinary Income

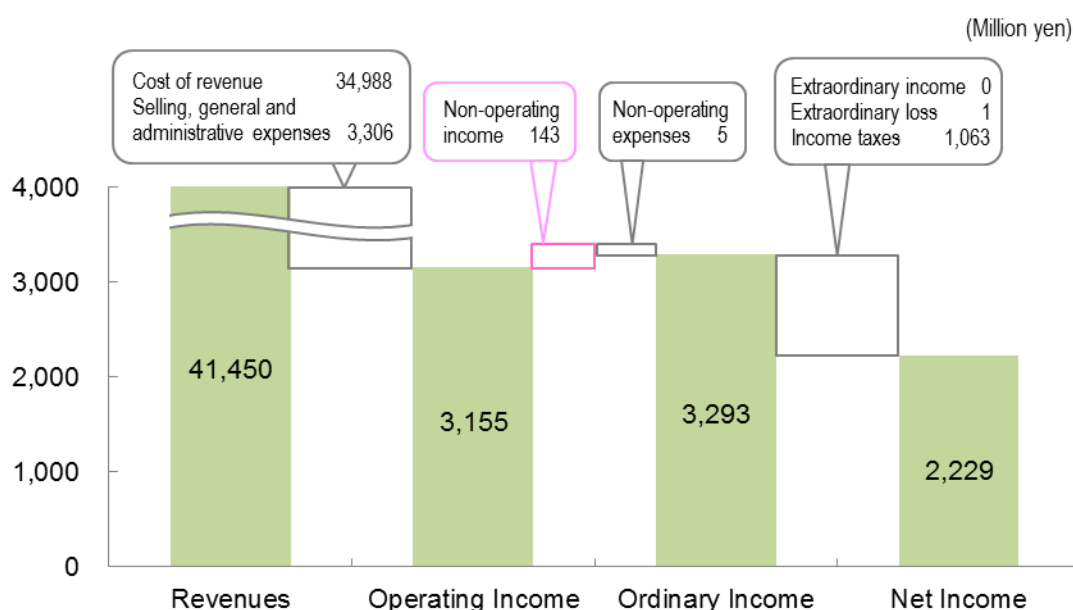
**¥3,293 million**

### ■Net Income

**¥2,229 million**

In terms of earnings, as a result of the decline in gross profit and other factors, operating income amounted to ¥3,155 million (-15.0% YoY), with ordinary income of ¥3,293 million (-14.4%) mainly from dividends on securities, and net income of ¥2,229 million (-14.8%).

### Summary of Statements of Income



## ■Shareholders' Equity Ratio

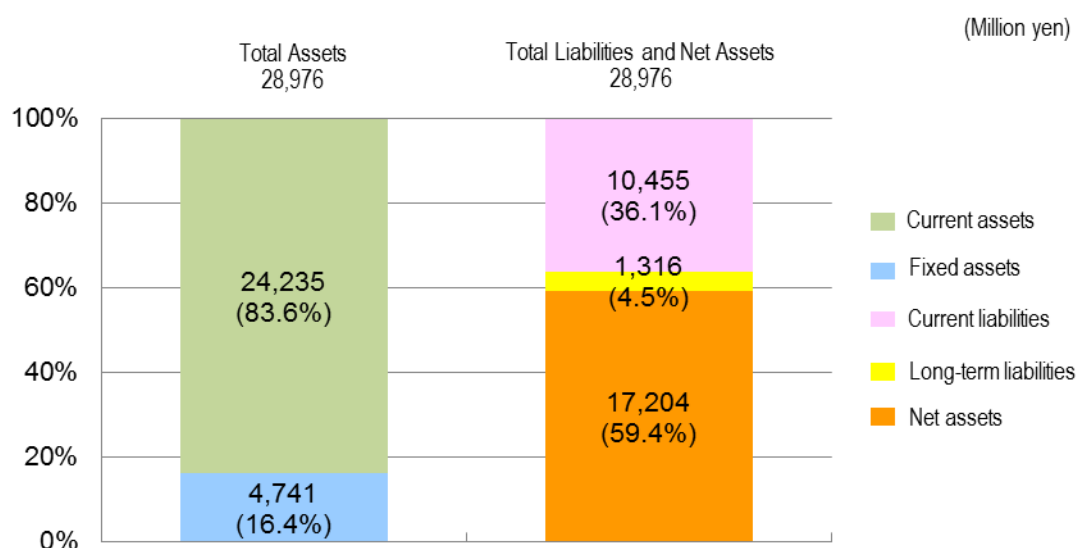
**59.4%**

Total assets decreased ¥1,334 million to ¥28,976 million. This was attributable mainly to decreases in notes receivable–trade, electronically recorded monetary claims–operating, and accounts receivable from completed construction contracts.

Liabilities decreased ¥1,566 million to ¥11,771 million. This was attributable mainly to a decrease in accounts payable for construction contracts stemming from a decrease in notes and accounts payable–trade.

Net assets increased ¥231 million to ¥17,204 million. This was attributable mainly to an increase in retained earnings.

### Summary of Balance Sheets



## ■Cash Flows

Cash flow from operating activities increased, mainly owing to continued firmness in business income and expenditure.

Cash flow from investing activities decreased, mainly owing to the purchase of investment securities.

Cash flow from financing activities decreased, mainly owing to the payment of cash dividends.

As a result, cash and cash equivalents increased ¥994 million compared with the previous fiscal year-end.

(Million yen)

Cash and Cash Equivalents Balance at September 30, 2017	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and Cash Equivalents Balance at September 30, 2018
8,293	3,468	(474)	(1,999)	9,287