Rokko & Associates, Inc. Hiroaki Maruyama Chief Financial Officer

# Financial Summary for the Fiscal Year Ended September 30, 2015

#### **■**Revenues

### ¥39,464 million

Revenues increased 3.4% compared with the previous fiscal year, to ¥39,464 million. This was attributable mainly to a year-on-year increase of ¥8,253 million in orders received, against a decrease of ¥835 million in work carried forward from the previous fiscal year. Within revenues, ¥10,930 million was booked based on the percentage of completion method. Work carried forward to the next fiscal year amounted to ¥44,318 million.

### **■**Operating Income

¥2,635 million

**■**Ordinary Income

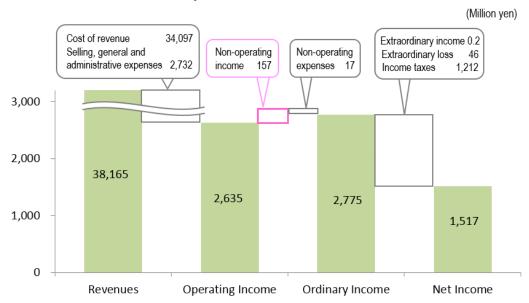
¥2.775 million

**■Net Income** 

### ¥1,517 million

Gross profit improved on securing of project profitability, and optimization of work volume on hand. As a result, operating income rose 114.7% to ¥2,635 million, with ordinary income up 101.0% to ¥2,775 million due to such factors as dividends from investments in securities, and net income increasing 124.1% to ¥1,517 million.

## **Summary of Statements of Income**



## ■Shareholders' Equity Ratio

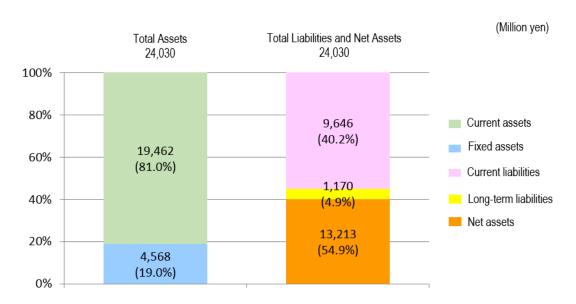
#### 54.9%

Total assets decreased ¥873 million compared with the previous fiscal year-end, to ¥24,030 million. This was attributable mainly to a decrease in cash on hand, resulting from a change in payment terms to materials business operators.

Liabilities decreased ¥2,803 million to ¥10,816 million. This was attributable mainly to decreases in notes payable and construction works accounts payable, resulting from a shortening of the payment terms for notes and factoring payments to materials business operators.

Net assets increased ¥1,530 million compared with the previous fiscal year-end, to ¥13,213 million, mainly due to an increase in retained earnings.

## **Summary of Balance Sheets**



#### **■**Cash Flows

Cash flow from operating activities decreased, mainly owing to a decrease in accounts payable.

Cash flow from investing activities increased, mainly owing to the redemption of long-term securities.

Cash flow from financing activities declined, mainly owing to the payment of cash dividends.

As a result, cash and cash equivalents decrease ¥1,989 million compared with the previous fiscal year-end.

(Million yen)

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Cash and Cash	Cash flows from	Cash flows from	Cash flows from	Cash and Cash
Equivalents	operating activities	investing activities	financing activities	Equivalents
Balance at September				Balance at September
30, 2014				30, 2015
8,225	(2,017)	127	(99)	6,236